

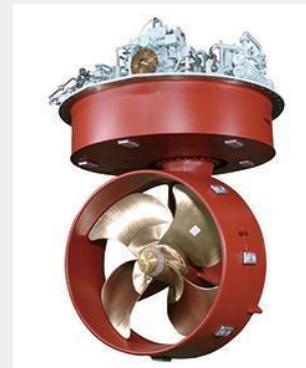


Faster job completion saved potential LD charges of ~\$50,000 for a supply vessel

INDUSTRY SEGMENT:	Marine
CUSTOMER:	Greatship India Limited - fleet operator of supply vessels for drilling and marine support services
EQUIPMENT:	Offshore service vessel with Niigata engine and Z-peller
ARM SOLUTION:	Overhauling of Niigata make ZP41 Z-peller assembly

CHALLENGE

- Greatships Prachi, the offshore service vessel was to be deployed on a new offshore platform duty in 20 days
- An overhauling of the **Niigata make ZP41 Z-peller assembly was due for overhauling** before new assignment
- Standard time needed for overhaul was 30 days (or even more sometimes) which meant a possible **delay in deployment** that would have costed a **huge LD payment** to Greatships



SOLUTION

- Neptunus has been a **preferred partner** to Greatships for engine maintenance across their multiple vessels
- Greatships team approached Neptunus and explained the challenge. The expectation was to complete the overhauling assignment on an expedited basis within the **targeted time of 20 days**
- Neptunus quickly did the planning and mobilized the team with extra manpower to expedite the job.
- Neptunus' back office team took care of the coordination with Greatships team and L&T Shipyard team (where the vessel was docked)
- All necessary spare were readily made available from Neptunus' stock inventory to save on time

BENEFITS

- Entire assignment was completed in 16 days, 25% faster than the challenging targeted completion date
- Greatships could utilize the extra 4 days saved to complete other maintenance tasks and testing of vessel
- The vessel could sail for the deployed task right on time
- **The planning, coordination and urgency shown by Neptunus helped Greatships save ~ \$50,000 of LD charges**

CUSTOMER TESTIMONIAL

"We rely on Neptunus as a preferred partner for the engine and z-peller maintenance because of knowledge, experience & skills of their expert service personnel. Recently they performed the overhauling of Niigata ZP41 Z-peller on our vessel 'Greatship Prachi' in under 20 days (usually takes 30 days or more) We appreciate the exemplary technical skills, planning, coordination, and customer centricity of Neptunus' team."

- **Somesh Ugra, DGM, Greatship India Limited, Mumbai, India**