



## Your trusted partner for sourcing and supplying high quality, furnace-ready, re-cycled Superalloys, Titanium Alloys & Non-Ferrous Alloys

### What we do?

Neptunus is headquartered in Mumbai, India. We are an organized player in the superalloys, titanium CP Grade & titanium Alloys and non-ferrous scrap metal business. We source the scrap material from India, Middle East, Bangladesh and process it at our India and UAE warehouses.

We have a proven track record since 2007 for sourcing and supplying high quality, furnace-ready scrap metal to manufacturers & recyclers globally. We follow global best practices and have substantial experience and technical expertise in metal processing. Our focus on service excellence and multicultural competencies gleaned from serving customers across the world for over a decade make us a prominent player in this business.

Our customers prefer us because of our steadfast commitment to the promised quality, delivery and responsiveness. We follow elaborate processes and ensure clear documentation and communication. You can always count upon Neptunus for delivering clean, pure materials on time, every time.

### Our accreditations

At Neptunus, we follow the industry best practices. Our processes conform to the global benchmarks of quality, reliability and customer service. These reflect in our key accreditations



## Our Service Excellence

Our focus on service excellence & multicultural competencies gleaned from serving customers across the world for over a decade make us a prominent player in this business. We pride ourselves on adding value to customers through a process-driven approach to delighting customers and suppliers in the following ways:

- A focus on delivering best-in-class customer service through sourcing & delivering attachment, coating and oil-free material: cut-to-size, weight and composition specifications within promised delivery timelines.
- Clear, transparent documentation and data available on Quick Access, our Cloud-Based dashboard; as well as 24x7 telephonic assistance for seamless, hassle-free customer experience.
- Scientific sorting, processing, and testing of material to ensure 100% purity of the material
- Encoding & labeling of supplied material for easy identification and traceability
- Fully furnished warehouses and processing facilities in India and UAE - equipped with technically skilled manpower and modern cutting tools to deliver stock inventory to our customers without disrupting their production schedules
- A focus on QVC: Quality, Velocity, and Cost so that our customers get both-value for money and peace of mind!

## Quality Management

Neptunus is not just a scrap metal trader. We fully own and add value to the material we sell. We earn the trust and confidence of our customers by sending them a sample of the material we procure before asking them for a commitment to buy.

### Highlights of our Quality Control

- ISO 9001:2015 Certified by LRQA
- Industry-standard testing and if required, accredited laboratory testing
- Compliance to customer needs and specification
- 100% sorting & testing at each piece level
- Multi-stage processing like sorting, cutting, cleaning, shot blasting
- The individual solid piece labeled & coded for easy identification and traceability in case of non-ferrous metal alloys
- Export-worthy packaging for ease of logistics and material safety

## Products Range

We supply the following alloys in the form of solids and turnings:

- **Nickel Alloys:** Hastelloys, Inconels, Incoloys, Nimonics & Haynes
- **Complex Nickel Alloys:** Renes, PWAs, Udimet, Mar M grades, Maragings, Waspaloy, GTDs
- **Cobalt Based Alloys:** Stellites, Tribaloy, Mar M grades, FSX414, MP35N, WI-52, Umco, Alnico
- **Tungsten Alloys:** Densalloy & WC grades, Tungsten Carbide Tips and Drill Bits
- **Titanium CP Grades:** HE sheets, HE round cut out sheets and TiAL6V4 (Grade 5) in the form of plate cuts (feedstock & bulk weldable)
- **Aluminium Bronze(AB2/ALBC3):** Ship propeller, Pumps, Valves & Other Solids
- **CuNi 90/10 & 70/30:** Tubes, Pipes, and Plates

## Our value addition

Neptunus practices an elaborate process aided by modern technology tools for inspection, testing & cleaning. We focus on quality, velocity, and cost to ensure that our customers get both-value for money and peace of mind. Our commitment to service ensures our customers can plan purchases better, stock inventory seamlessly without disrupting production schedules.

- **Tested and Trusted** - We test and sort all our material using the latest handheld XRF analyzer. We have tie-ups with Govt. of India approved laboratories for detailed chemical and composition analysis if required. Tested sample pieces are first sent to the customer at our cost for approval and only after approval, the full consignment is dispatched.
- **Furnace Ready** - We are equipped with cutting edge tools and techniques, as well as skilled manpower, for processing solid scrap using plasma cutting tools, bandsaw cutters, hacksaw cutters, and shot-blasting techniques. Each individual solid piece is cut-to-size and is labeled & coded with a unique number for easy identification and traceability. All our material is delivered clean and devoid of any attachment, coating, oil, grease or contaminants.
- **Handled with Care** - Our facilities in India and UAE include warehouses and we deploy scientific storage practices using various types of containers and material handling equipment. Each container is labeled in detail to help ease of material identification, traceability, and logistics. Dispatches are made using export-worthy primary packaging and dedicated containerized cargo in case of a bulk-shipment.
- **We Deliver What We Promise** - From purchase orders, inspection reports, and customer feedback forms, to existing order tracking, export documents, and shipping bills: you can see it all on "Quick Access", our cloud-based dashboard. This gives our customers real-time data about their contracts with us and the status of their orders, saving them the hassle of following up for documents and reports separately. With Neptunus, you truly get what you see!

## Our Businesses, People and Culture

Our core engineering knowledge, detailed design expertise, practical experience with the machines, operator-centric approach and a strong ecosystem of global and local technology partners help us deliver the end-to-end solutions and become a reliable partner to our customer.

In addition to the recycled metal alloys business, we offer diverse solutions to customers across Indian sub-continent, South Asia, Middle East and Africa. Our key solutions offerings include;

- **Engine Lifecycle Management** - Overhauling, repair & advanced Engine Diagnostic Solutions for diesel and gas engines on drilling platforms & sea-going vessels. Includes supply of genuine spare parts and services by trained and experienced technicians.
- **Asset Reliability Management Solution** - for the end-to-end manufacturing process. The IIoT and cloud enabled solution is Industry 4.0 ready for the advanced predictive maintenance of all types of rotating equipment including generator, motor, turbine, pump, compressor, fan, bearing, gearbox, etc.

- **Turnkey EPC & MEP Solution** - Detailed engineering design & execution of various utilities like the captive/ backup power plant, fuel management and complete MEP packages for data centers and other industrial/ commercial applications.

Neptunus has a strong team of nearly 100 committed and experienced personnel to nurture . Our skilled and versatile teams focus on continual improvement and emphasis on our people and culture has helped us build an organization whose cornerstone is Customer Delight.

At Neptunus, we believe that our people and culture differentiates us from the rest. Our six core values viz. **Accountability, Integrity, Safety, Teamwork, Stakeholder Delight and Excellence** guide any decision we take with the sole focus on achieving its long-term vision: to be the best service organization in the world.

**For business inquiries, contact**

**Pratik Dave (Head - Metals Recycling Business)**

Mobile: +91-8452-043150 | Email: pratik.dave@neptunus-power.com

Neptunus Power Plant Services Pvt. Ltd.

A-554/555, TTC Industrial Area, MIDC Mahape, Navi Mumbai, 400710, India.

**[www.neptunus-power.com](http://www.neptunus-power.com)**