



Eliminate Unplanned Shutdown

With the IIoT enabled
Asset Reliability Management solutions

Neptunus Power Plant Services Pvt Ltd
www.neptunus-power.com



The Context

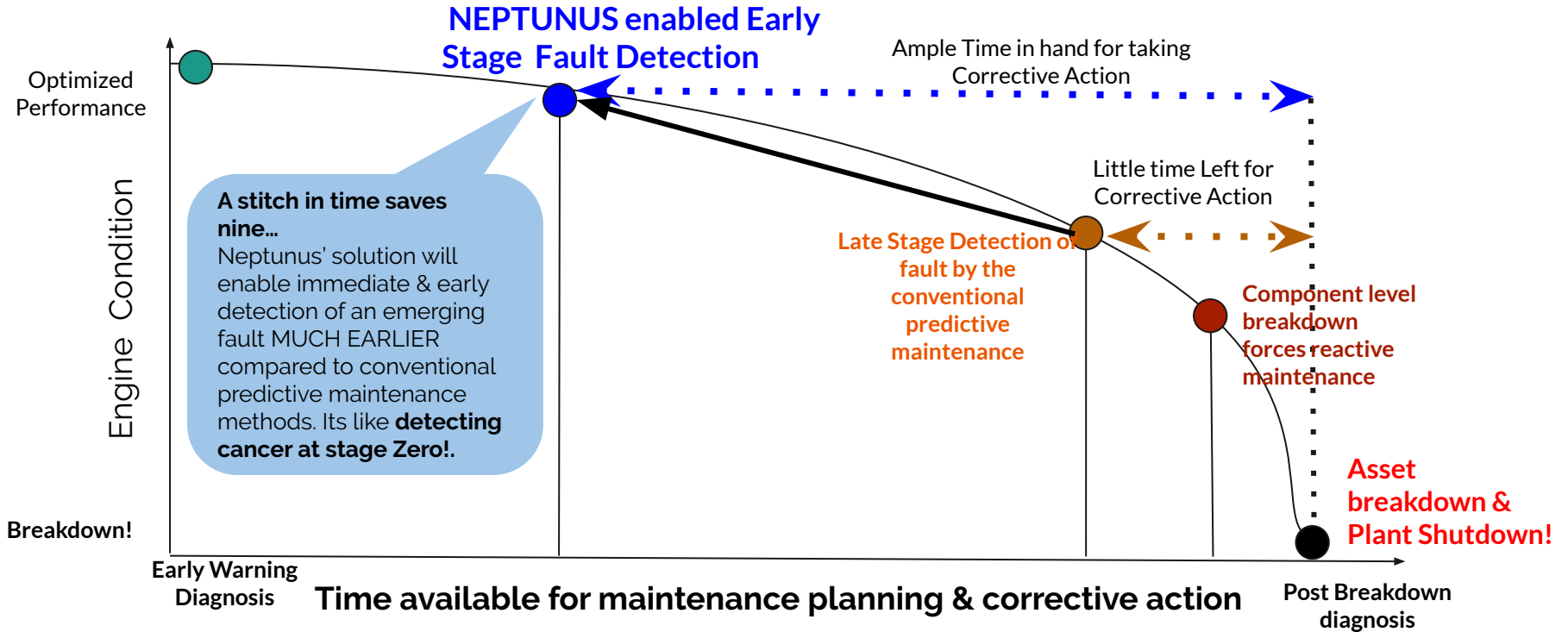


Today's manufacturing industry:

- Industry 4.0 is catching-up with smart manufacturing
- Companies investing heavily in automation & capacity
- Experts say first upgrade to maintenance 4.0... *but how?*
- Market is flooded with high end data analytics platforms, *but no one shows where and how to get data!*
- Is anyone addressing the *real pain* of unplanned shutdowns?

Neptunus has the solution you are looking for!

It begins with the Early Detection



What makes Neptunus different?

- **We address the pain - unplanned shutdowns!**
Our End-to-end solution engineering approach delivers a process-wide solution and not just fix an equipment. We set the process right!
- **We know the machines better!**
Strong mechanical background, hands on O&M experience and sound engineering design capabilities
- **We don't do different things, we do it differently!**
Cutting edge technologies of Torsional Vibration and Holistic Real Time Oil Management, integrated with the IIoT & cloud capabilities
- **We deliver...**
Asset Reliability Management (ARM) Solution

Industry segments we serve



Metals



Cement



Mining



Offshore, Oil & Gas



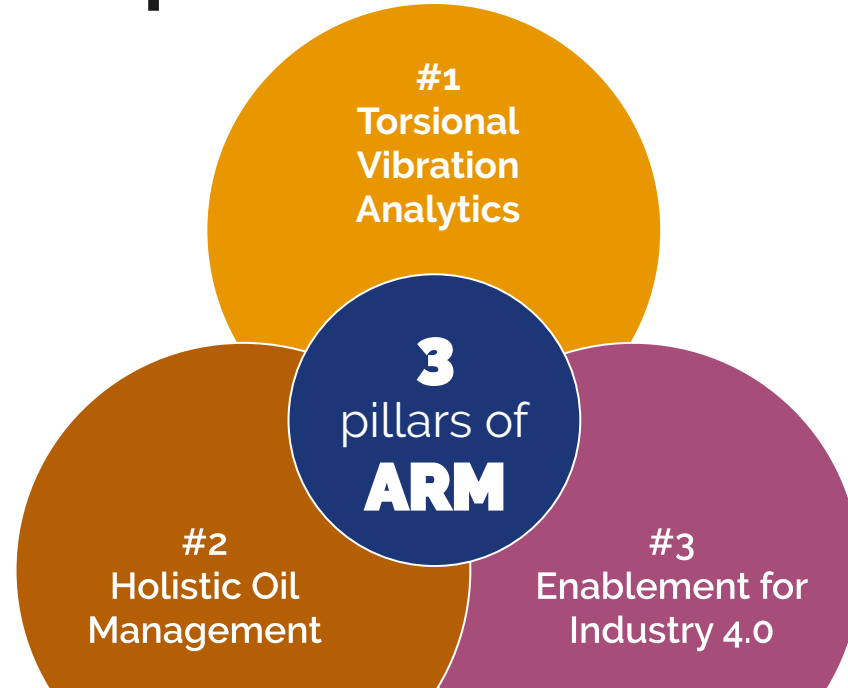
Process Plants



Marine & Defense

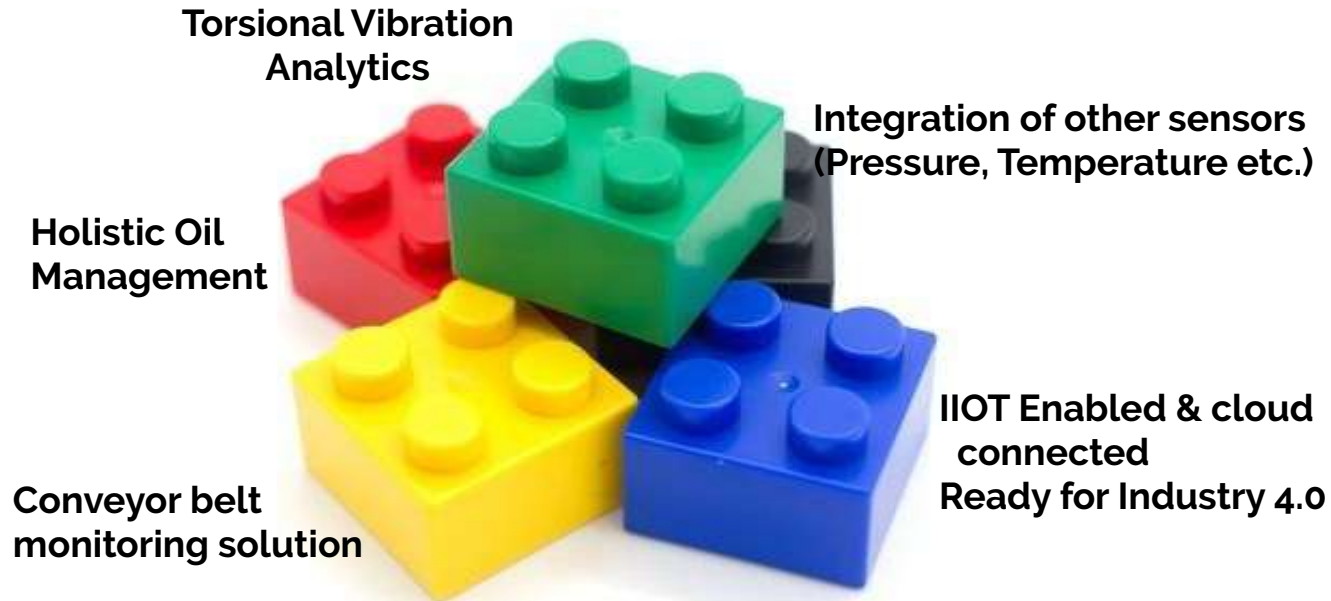


3 Pillars of Neptunus' ARM Solution



The most advanced and unique technology solution available for ARM, brought to you by Neptunus

Easy Like Lego Block Concept



#1 Torsional Vibration

- **FIRST to detect emerging fault**
 - Measures at the root of vibration
- **Component level protection**
 - Application specific software modules
 - Localized fault detection & alarms
- **Simple configuration**
 - Just ONE sensor is enough!
- **Easy to understand and act upon.**
 - No need of experts!

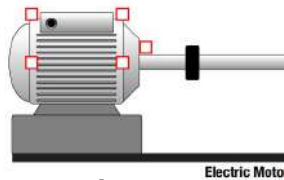


Linear vs Torsional Vibration



No Predictive Alerts

For ML/AI to even start it will need past data to learn and further forecast possible failure



Complex System

Multiple Sensors used to get data

**Linear
Vibration**



Only Equipment Level Alerts

-Equipment Level Alerts only where component such as bearing might have failed.



Sensor Challenges - Cannot Measure --

- Vibration at Low Speed
- Gearbox Torque
- Vibration in Journal Bearing



Early Fault Detection

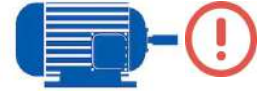
- Due to its working principle based on Torsional Vibration
- Simple Plug and play system



Simple System

- One sensor per motor for overall Health plus bearing diagnostic

**Torsional
Vibration**



Equipment + Component Level Alerts

- Overall Health of Equipment
- Pinpointing Component failure
- Direct Measurement of forces



Onsite Analytics

- Local Display
- Operator Friendly
- In-situ real time diagnostics

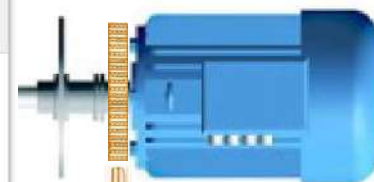
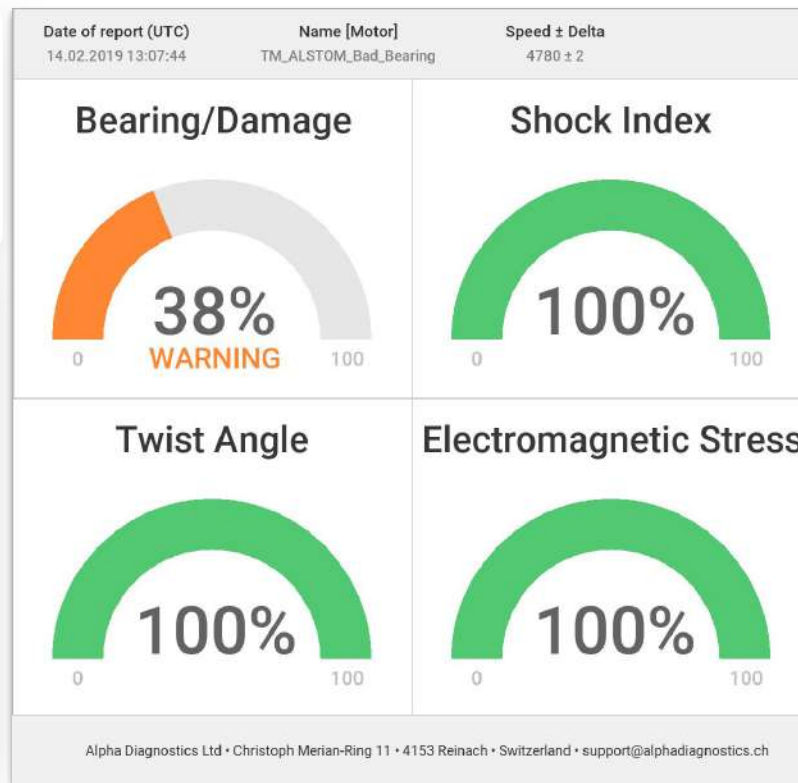
Example: Motor Diagnostic

Requirements

- **Just One speed sensor & encoder** (gear wheel/ pole band) on the shaft drive end

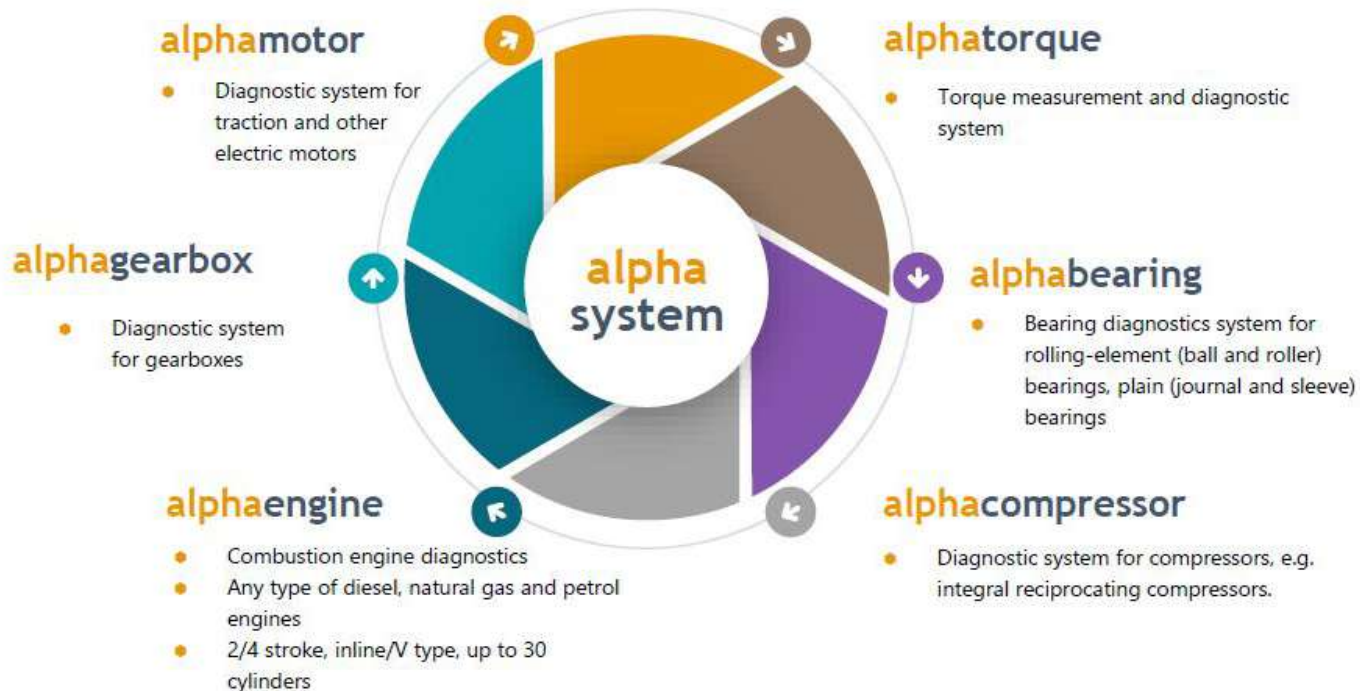
How it works?

- Sensor & encoder measure instantaneous speed variation (torsional vibration - TV)
- TV data is processed by the motor diagnostic algorithm in the alpha box
- Real-time operator friendly indication of fault on the system Dashboard



Runs application
firmware
alphamotor

Suite of solution for all machines



#2 Holistic Oil Management

- **Oil management = Real time Oil Quality Monitoring + Offline cleaning with Filtration**
- You cannot manage what you do not measure, so first measure, then filter
- Remove sources of oxidation and keep the oil continuously clean
- Follow the optimal oil replacement period
- Get detailed oil quality data based on several key oil quality indicators.
- Provide remote accessibility of oil health data



The Neptunus Solution

Detect any change in oil quality in real-time



Real-time oil condition monitoring sensor is calibrated for the given oil type and is continuously sensing the change in oil quality due to **16 possible parameters**. Detects when it's **time to change the oil** and also indicates the **useful remaining life** of the oil

Maintain the oil quality & protect your machine



Offline cleaning of oil with the Depth-filtration system that provides absolute filtration till 3μ with $\beta_3 >400$ and removes all types of contaminants (including water)

Impact of Oil Management

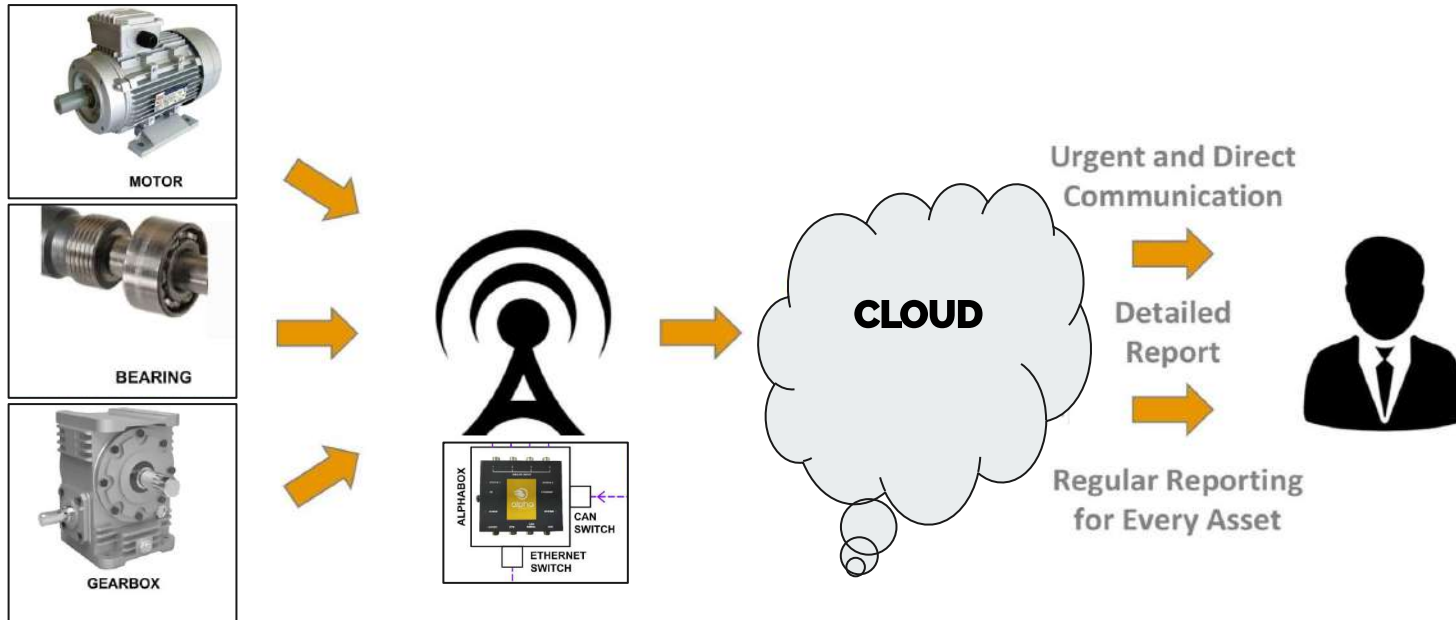
- Enhanced Machine Reliability
- Increase MTBO
- Reduced costs
- Cleaning Oil from NAS 12 levels to NAS 6 levels
- Increase equipment life by 2 to 3 times!
- Remote + Data + Trends
- Real Time!

Results of the Studies done by Noria Corp, USA

- 1) By reducing average moisture levels from 2500 ppm to 156 ppm, the machine life (MTBF) is extended by a factor of 5
- 2) Improvement of oil cleanliness level (measured as per ISO or NAS standards) can lead to enhanced machine life (MTBF) by a factor of 1 to more than 10

#3 IIoT & cloud enabled solutions

Remote monitoring of plant-wide assets enabled by IIoT & cloud connectivity under Neptunus' Asset Reliability Management solution



Customized dashboards



Why Neptunus?



- **The Machine Reliability Expert**
- **23+ years** of delivering reliable engineering solutions
- More than **2000 assignments** completed across segments
- A strong & committed team of **~100 people**
- Customers in **25 countries** across Europe, Asia & Africa
- ISO 9001:2015 certified by LRQA
- Rated BBB long term and A2 short term by ICRA and Crisil



You can count on us for
delivering **RELIABLE** solutions!

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